#### Workshop Program

# International developments in management and organization of temporary agency work Issues, questions and debates

Rotterdam School of Management, Erasmus University, Netherlands, Monday 23 - Tuesday 24 June 2008

*Objective*: knowledge sharing, idea generation, discussing research agenda, forging relationships. The conference is organized for idea generation. Around each topic we want to stimulate discussion, sharing of information, building connections between researchers and with practice.

Format: around each of the themes we have academic presentations (often drawing on extensive research in a specific national context) followed by a discussion, where other participants are invited to indicate notions of the basic trends in other countries / contexts / from different stakeholder perspectives, also adding practitioner experience and/or theoretic notions drawing on their experiences. Aim is to maximize variation / i.e. thought stimulation per topic.

The key speakers present the central findings from their research creating the basis for an open discussion and sharing of ideas related to the themes addressed. Presentations should be based in substantive research, emphasizing main findings and implications for further research. We aim to have short presentations and lots of discussion.

General issues that we address for each theme:

- How do different views enrich our understanding of issues with and possibilities of temporary agency work?
- Can we understand the variation of dynamics affecting effectively managing and organizing temporary agency work in different contexts?
- Best practices from different national contexts? Need (and possibilities) for translation between contexts?
- How do / can these studies of management and organization of TAW contribute to the broader development of Organization theory?

#### Broad themes:

#### Day 1

- Organization of the triangular employment relationship, evolving HR practices and outcomes (sick leave, employee turnover, productivity etc.)
- Management of the triangular employment relationship and effects on work perceptions and attitudes (employment relationship, psychological contract, issues of identity & identification, etc.)
- Creating and developing the market. National embedding and evolving identities of temporary agency work in national labour markets (e.g. market creation and institutional entrepreneurship, role in regulation and self-regulation, historical development and evolving national identities of temporary agency work)

### Day 2

- Strategic possibilities and considerations, evolving business models and the triangular employment relationship (HR outsourcing, non-standard employment relations, evolving public-private cooperation)
- Issues and paradoxes for management and organization of temporary agency work (flexibility and security, strategic responses to cyclicality, trust and flexibility, transactional and relational, etc.)

This workshop is organized at Erasmus Research Institute of Management, the research institute of the Rotterdam School of Management in cooperation with Randstad and Vedior.

#### Contact:

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Day 1,	Monday 23 June
9.00	Registration
9.30	Introduction to the workshop Bas Koene and Pursey Heugens
9.45	Annemarie Muntz, Vedior, Eurociett Relevance of extending research on temporary agency work
	Theme 1 Perspectives on Organizing and Managing Temporary Agency Work
	Theme I i erspectives on erganizing and managing remperary rigerally work
10.00	Organizing the triangular employment relationship
10.00	Isabelle Fernandez-Mateo, London Business School, UK Understanding triadic employment relationships; role of intermediary companies in economic
10.20	exchange; who pays the price of brokerage?
10.20	Dick de Gilder, Free University, Netherlands Temporary Agency Work and identity issues
10.40	Anneke Goudswaard and Jan de Leede, TNO Work & Employment, Netherlands
	Organizing strategic partnership TWAs and client organizations
11.00	General discussion, comparison with other countries, notable issues themes
11.20	Coffee break
	Managing the triangular employment relationship
11.40	Nathalie Galais, Germany, University Erlangen-Nürnberg, Germany
12.00	From temporary to permanent employment: Dealing with individual differences  Maria José Chambel, University of Lisbon, Portugal
12.00	Double employment relationship in TAW: Psychological contract, organizational support and
	affective commitment to client and to agency
12.20	Nicole Torka, TU Twente, Netherlands
	Temporary workers, the nature of their work commitment
12.40	General discussion, comparison with other countries, notable issues themes
13.00	LUNCH
	Theme 2 Creating and developing the market
	National differences
14.30 14.50	Kevin Ward, University of Manchester, UK
	Flexibility in action: the temporary staffing industry and labor market restructuring in the
	Czech Republic and Poland Cathol Kornig J EST Aix on Provence France and Francois Michael Centre d'Économie de la
	Cathel Kornig, LEST Aix-en-Provence, France, and François Michon, Centre d'Économie de la Sorbonne, France
	The origins of temporary agency work in Europe; historical development of temporary
	agency work in France
15.10	General discussion, comparison with other countries, notable issues themes
15.30	Els Sol, University of Amsterdam, Netherlands
	Tempworkresearch.com
15.40	Coffee break
16.10	Developing the market for TAW Christina Garsten, Stockholm Center for Organizational Research, Sweden
10.10	The social construction of a "flexible workforce": TWAs, transnational influences and state
	regulations, an ethnographic perspective
16.30	Ida Regalia, University of Milan, Italy
	Employment and the organization of work in Italy, Italian issues around management and
	organization of temporary agency work
16.50	Denis Pennel, Ciett Managing Director
17 10	Opportunities for development of TAW in various national context: A European perspective
17.10	General discussion, comparison with other countries, notable issues themes

Dinner Hotel New York

Watertaxi departing from 'Watertoren'

17.10 17.40

19.10

19.30

Closing

# Day 2, Tuesday 24 June

# Theme 3 Strategic possibilities and considerations

	Business models in the TWA industry
9.00	Lars Walter, Gothenburg University, Sweden
J.00	Temporary Work Agencies in Sweden, creating a market for TAW
9.20	Sylwia Przytuła, Wrocław University of Economics, Poland
J.20	Perspectives and issues for Temporary Work Agencies in Poland
9.40	Torstein Nesheim, Institute for research in Economics and Business Administration, Norwa
	Externalizing the Core: firms use of employment intermediaries in the ICT industries
10.00	General discussion, comparison with other countries, notable issues themes
10.20	Coffee break
	Evolving possibilities of TAW
10.40	Silvia Dorado, University of Rhode Island, USA
	Non-standard employment relations; preliminary findings on US alternative staffing models for inclusion of disadvantaged workers
11.00	Shahzad Ansari and Bas Koene, Rotterdam School of Management, Netherlands
	Institutionalization of the TWA industry and evolving institutional action: possibilities to
	broaden the scope and solve lingering problems?
11.20	Axel Haunschild, Trier University, Germany
	What supports the individualized employment relationship? Experience from the creative industries
11.40	General discussion, comparison with other countries, notable issues and themes
12.00	LUNCH
	Theme 4 issues and paradoxes
14.00	Ton Wilthagen, OSA Tilburg University, Netherlands
	Flexicurity, signs of a workplace revolution?
14.20	François Pichault, Liege, LENTIC, Belgium
	Flexibility and security: micro-perspectives on dealing with Flexicurity
14.40	John Purcell, Warwick Business School and ACAS, UK
	Evolving regulation, temporary agency work, and Strategic HRM
15.00	General discussion, comparison with other countries, notable issues themes
15.30	Closing comments Bas Koene, Rotterdam School of Management, Netherlands
15.45	Closing by Fred van Haasteren, Randstad Holding
16.00	Drinks