



Dr. Martin Streichfuss

Position: Partner, Head of Transportation

Office: Düsseldorf

Nationality: German

Education

- 1989-1993 Ph.D. (Dr.-Ing.) in mechanical engineering at RWTH Aachen
- 1983-1988 Studies of mechanical engineering at RWTH Aachen

Professional experience

- since 1995 Roland Berger GmbH, Düsseldorf
- 1993-1994 Project Manager for machine diagnoses and maintenance management at RWTH Aachen
- 1989-1992 Scientific Assistant RWTH Aachen

Key projects

- > Several projects for forwarders incl. strategy definition and reorganization
- > Strategic product concept and optimization of the network structure for a transport company
- > Market entry strategy for a European supplier of transport infrastructure
- > Definition of long-term strategic scenarios for a leading postal service and logistics company
- > Comprehensive transformation program for a leading postal service and logistics company
- > Post-merger integration of two logistics service providers
- > Strategy definition for a logistics service provider
- > Strategy definition for a contract logistics provider
- > Introduction of network and yield management at a European cargo railway
- > Equity story for a railway group
- > Strategic realignment of a cargo railway
- > Strategy definition for a railway infrastructure supplier
- > Several outsourcing projects incl. definition of interfaces to suppliers

Industry skills

- > Transport and logistics
- > Railways
- > Postal Services
- > Aviation
- > Tourism

Methodological skills

- > Strategy
- > Organization
- > Restructuring
- > Outsourcing
- > Process reengineering

Languages

- > German
- > English



Sascha Treppte

Position: Project Manager

Office: Berlin

Nationality: German

Education

- 2010-2011 Rotterdam School of Management, Business Administration, Degree: M.Sc.
(Thesis: "Role and scope of port community systems in providing data for supply chain risk mgmt.")
- 2005-2008 European University Viadrina, Business Administration, Degree: B.Sc.

Professional experience

- since 2011 Roland Berger GmbH, Berlin
- 2009-2010 Roland Berger GmbH, Berlin
- 2008 KPMG Forensic Services, Cologne, Intern
- 2007 Siemens TS, Berlin, Intern

Key projects

- > Project management of a major European airport construction project (completion of construction and operational preparation)
- > Assessment of innovation projects with focus on strategic fit and profitability for a major European logistics provider
- > Design and implementation of a new organizational unit with focus on project monitoring at a major European logistics provider
- > Development and evaluation of different options for the short-term strategic orientation of a European airport – Subsequent implementation of preferred option
- > Traffic scenario planning for a European airport
- > Process analysis and design of a new organizational structure for a European airport
- > Bottom-line improvement and strategic realignment of an international passenger airline
- > Development and implementation of a comprehensive liquidity planning tool for a European passenger airline
- > Development and implementation of a fleet database for a European passenger airline

Industry skills

- > Aviation (focus: airports)
- > Infrastructure and construction
- > Logistics
- > Shipping (focus: sea ports)

Methodological skills

- > Program management
- > Strategic and organizational auditing
- > Organization
- > Performance analysis
- > Process optimization
- > Modeling

Languages

- > German
- > English
- > Greek